



On 16. October a contract with a new agent for our products in the Benelux countries was signed.

The company is MOS Benelux in Belgium and to date its main business are sale of brushes and other equipment for street-cleaning services. This means that their customer's are the same as ours and Mr. Martin the owner has over 20 years of experience with waste-management companies.

With this contract Ecoprocess get 3 new salesmen in the Benelux but service for the area will be handled by our Nantes operations.

To succeed with an agent we need to take care of building good and strong relationship, this will mainly be on the shoulders and in firm hands of the area-manager Jean-Marc Feret.



Jean Marc & Martin

